# COMMERCIAL LOAN APPLICATION PACKAGE



## **BORROWER AND PRINCIPAL FORMS**

Thank you for applying for a loan with us. Attached you will find the documents that will need to be completed by you in order for us to review your loan. There are two types of documents in this package:

- 1. Borrower and Principal Forms:
  - These will need to be completed and returned one for <u>each</u> Borrower and <u>each</u> principal of borrower. A principal of the Borrower is any person or entity that owns 25% or more of the Borrower all the way down through the entity layers to individual people.
- 2. Property Forms:

These forms provide information regarding the property to be financed. Please complete <u>one</u> set of forms for each property (or set of properties as identified) to be financed.

### ATTACHED FORMS

Please ensure all forms are completed in their entirety and executed prior to sending to your loan processor. Instead of forms 1-3 below you may provide a completed form 1003.

- 1. Borrower and Principal Information
- 2. Financial Statement
- 3. Schedule of Real Estate
- 4. Environmental Questionnaire
- 5. Structural Disclosure
- 6. Schedule of Capital Improvements
- 7. Title Insurance and Survey Requirements
- 8. Property, Liability, and Other Insurance Requirements

Address of property to be financed:

SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE



# **BORROWER AND PRINCIPAL INFORMATION**

SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

Complete the below in full - if not applicable mark  $\ensuremath{\text{N/A}}$ 

VHAT PERSON OR ENTITY OWNS THE PROPERTY? (List a	s shown on, or to be named on, title)						
nme of person or entity that holds title	Phone Number	Email	DOB	SSN			
heir legal address	If Borrower is an entity (LLC, Corp, Par	tnership, Trust) - Please provide the follow	ving information:				
	Entity Type	Date Formed	State Formed	EIN			
HIS PERSON ALSO OWNS THE PROPERTY OR	OWNS % OF THE OWNER ENTIT	Y AS A (list role)					
ame of person or entity	Phone Number	Email	DOB	SSN			
heir legal address	If this is another entity - Please provide	the following information:					
	Entity Type	Date Formed	State Formed	EIN			
HIS PERSON ALSO OWNS THE PROPERTY OR	OWNS % OF THE OWNER ENTIT	Y AS A (list role)					
ame of person or entity	Phone Number	Email	DOB	SSN			
eir legal address	If this is another entity - Please provide the following information:						
	Entity Type	Date Formed	State Formed	EIN			
HIS PERSON ALSO OWNS THE PROPERTY OR	OWNS % OF THE OWNER ENTIT	Y AS A (list role)					
ame of person or entity	Phone Number	Email	DOB	SSN			
neir legal address	If this is another entity - Please provide the following information:						
	Entity Type	Date Formed	State Formed	EIN			
HIS PERSON ALSO OWNS THE PROPERTY OR	OWNS % OF THE OWNER ENTIT	Y AS A (list role)					
ame of person or entity	Phone Number	Email	DOB	SSN			
neir legal address	If this is another entity - Please provide the following information:						
	Entity Type	Date Formed	State Formed	EIN			
HIS PERSON ALSO OWNS THE PROPERTY OR	OWNS % OF THE OWNER ENTIT	Y AS A (list role)					
ame of person or entity	Phone Number	Email	DOB	SSN			
eir legal address	If this is another entity - Please provide	the following information:					
	Entity Type	Date Formed	State Formed	EIN			



# FINANCIAL STATEMENT

SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

COMPLETE ONE FINANCIAL STATEMENT FOR <u>EACH</u> BORROWER, CO-BORROWER OR GUARANTOR					
To what person or entity does this Financial Statement apply	SSN or EIN	Date of Birth			

RESIDENCE Residence add	INFORMATION dress						
				Rent	Own	Years at address	
EMPLOYMEN	NT INFORMATION						
Employer	Self-employed?	No	Yes - % of ownership	Your title		Employer Phone	
Employer Add	ress			Years with employer		Years in profession	

MONTHLY INCOME AND EXPENSES		
Base Income	\$ Rent or Mortgage Payment(s)	\$
Overtime	\$ Hazard Insurance	\$
Bonuses	\$ Real Estate Taxes	\$
Dividend/Interest	\$ Other Financing	\$
Net Rental Income	\$ Accounts Payable (Including Credit Cards)	\$
Other Income	\$ Installment Account (Auto)	\$
Other Income	\$ Installment Account (Other)	\$
Total Income	\$ Total Monthly Expenses	\$

ASSETS (Omit Cents)	LIABILITIES (Omit Cents)	
Cash Deposit Towards Purchase	\$ Mortgages on Real Estate - Personal	\$
Checking & Savings Accounts	\$ Mortgages on Real Estate - Investment	\$
Stocks & Bonds	\$ Installment Account (Auto)	\$
Life Insurance-Cash Surrender Value Only	\$ Credit Card(s) Balance	\$
Real Estate (Describe in Section 2)	\$ Notes Payable to Banks	\$
IRA or Other Retirement Account – vested	\$ Alimony/Child Support	\$
Net Worth of Closely Held Companies	\$ Installment Account (Student Loan)	\$
Other Personal Property - Autos, jewelry, etc.	\$ Other Liabilities	\$
Other Assets	\$ Total Liabilities:	\$
Total Assets:	\$ NET WORTH (Assets - Liabilities)	\$

1. Have you ever filed for bankruptcy protection (even if later dismissed)?	Yes	No
2. Are you a party to any lien or lawsuit?	Yes	No
3. Have you or any business involving you had a property foreclosed on?	Yes	No
4. Have you or any business involving you ever given a property back via deed in lieu?	Yes	No
5. Do you or any business involving you owe any delinquent state or federal taxes?	Yes	No
6. Have you ever been charged or convicted of a felony?	Yes	No

If you answered yes to any of the questions above, please attach details.

I, THE UNDERSIGNED, CERTIFY THAT THE INFORMATION SHOWN ABOVE IS TRUE AND CORRECT.				
Signature	Date			



## **SCHEDULE OF REAL ESTATE**

NAME OF BORROWER, COBORROWER OR GUARANTOR	SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

Complete this form once for: (1) each **borrower**; (2) anyone **owning 25% or more interest** in any entity, whether a borrower or sub-owning entity; (3) each **managing member, general partner, trustee,** or, (4) any person or entity providing a guaranty on the loan. Use an existing Schedule of Real Estate if it contains the same information. Print and hand complete additional forms if more than seven properties.

PROPERTY ADDRESS			MORTG#	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st							
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total							
PROPERTY ADDRESS			MORTG#	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st							
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total							
PROPERTY ADDRESS			MORTG#	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st							
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total							
PROPERTY ADDRESS			MORTGAGE LIENS			ANNUAL CASH FLOW			
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st							
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total							
PROPERTY ADDRESS			MORTG#	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st							
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total							
PROPERTY ADDRESS			MORTGA	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st						10	
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total		1					
PROPERTY ADDRESS			MORTG#	GE LIENS			ANNUAL	CASH FLOW	
		Loan Amoun	t Due Date	Lender	Loan Number	Rents	Oper. Exp.	Mtg. Pmt.	Cash Flow
Date Acquired	Property Type	1st						Ū ·	
Owner Occupied	Acquisition Cost	2nd					REI	MARKS	
Rental	Market Value	3rd							
# of Units	% Ownership	Total			•	1			



SUBJECT PROPERTY ADDRESS

LOAN NUMBER

# **ENVIRONMENTAL QUESTIONNAIRE**

ZIP CODE

STATE

1.	Address of subject property									
2.	Name of current property owner(s) and operator(s)									
3.	Describe the type(s) of business(es) operated and to be operated by the applicant and all tenants on the property.									
4.	Describe the type(s) of business(es) operated and to be operated on the property if Applicant is not the only operator and/or tenant.									
5.	To the best of your knowledge, describe the past use(s) of, or businesses operated on, the property.									
6.	Did or does the Applicant, current owner or any tenant have in the past, now have, or plan to obtain, an environmental permit? If yes, attach list of the type of permits, expiration date(s), and copies of the permits. If any such permit has expired or is otherwise no longer in effect, also indicate the reason(s) why.							Yes Unkn	Yes No Unknown	
7.	Are you aware of any citations, claims, complaints, notices correspondence regarding or relating to the release, threat environmental violation or problem at this property by the explanation of your knowledge of such notices and/or corre	ened release, or o previous or curre	cleanup o	f hazard	lous substances	or any other	al	previ	No own as to ous own- or tenant(s)	
8.	To the best of your knowledge, describe the past uses of all properties (if different from current uses).  NORTH Past:  SOUTH Past:  EAST Past:  WEST Past:	Current: Current: Current:				Future: Future: Future:				
FOR	ANY QUESTION ANSWERED "YES," PLEASE DESCRIBE, BY PR	OVIDING ADDITI	ONAL IN	ORMAT	ION ON A SEPAR	ATE SHEET.				
9.	Are there currently, or have there been previously, stored o  • Any drums or containers of chemicals greater than 5 gall  • Underground or above ground storage tanks  • Asbestos or lead based paints or coatings		r otherwi Yes Yes Yes	se used No No No	in connection w Unknown Unknown Unknown	th the property, an Previously Previously Previously	y of the f Yes Yes Yes	following No No No	? Unknown Unknown Unknown	
10.	Is there now or has there been previously any of the follow    Oily films on standing water or unusual odors    Dying or dead vegetation    Stains or discoloration on or around soil, concrete, flooring, walls, or drains	ing on or leaking Currently Currently Currently	from or t Yes Yes Yes	No No No No	operty? Unknown Unknown Unknown	Previously Previously Previously	Yes Yes Yes	No No No	Unknown Unknown Unknown	
11.	Are there now or have there ever been any ground water m	onitoring wells or	n the pro	perty?			Yes	No	Unknown	
12.	Has an environmental assessment ever been performed on	the property? If y	es, pleas	e attach	1.		Yes	No	Unknown	
13.	Are you aware of or has there been any environmental litig clean up or remediation action related to a release or threa substance, petroleum product, or other environmental probadjacent property?	itened release of	any chem	icals, ha	azardous	Previously Previously	Yes Yes	No No	Unknown Unknown	
14.	Are there currently any septic systems, dry wells, leach fiel property? If yes, describe.	ds, wastewater p	its, pond	s, or lag	oons on the					
	a. If yes to 14, have chemicals, hazardous substances, or p these systems?	etroleum product	ts ever be	en discl	harged into					
15.	Have any demolition debris, hazardous substances, petrole automotive or industrial batteries, tires, trash, or refuse be the property?									
16.	Is there a transformer, capacitor, or any hydraulic equipme	nt on the propert	y?							
_	PPLICANT SIGNATURE APPLICA				APPLICAN				DATE	

CITY

## ACKNOWLEDGMENT OF OWNER/OPERATOR (IF NOT THE APPLICANT)

Each of the undersigned, as a current owner or operator of the subject property described in the attached Environmental Questionnaire agrees that, to my knowledge, the information set forth in such Environmental Questionnaire is materially true, accurate, and complete.

SIGNATURE - CURRENT OWNER/OPERATOR	NAME - CURRENT OWNER/OPERATOR	TITLE - CURRENT OWNER/OPERATOR	DATE



# STRUCTURAL DISCLOSURE

LOAN NUMBER	SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

Buildi	ing Area:			Year Built:
Yes	No	N/A	Ple	ease answer each numbered question below with either "Yes", "No", or "N/A".
			1	Seller/Owner has occupied the property within the last 12 months.
			2	I am aware of any flooding or recurring leakage problems.
			3	I am aware that the property is located in a flood plain or that I currently have flood hazard insurance on the property.
			4	I am aware of material defects in the basement or foundation (including cracks and bulges).
			5	I am aware of leaks or material defects in the roof, ceilings, or chimney.
			6	I am aware of material defects in the walls or floors.
			7	I am aware of material defects in the electrical system.
			8	I am aware of material defects in the plumbing system (includes such things as water heater, sump pump, water treatment system, sprinkler system, etc.).
			9	I am aware of material defects in the well or well equipment.
			10	I am aware of unsafe conditions in the drinking water.
			11	I am aware of material defects in the heating, air conditioning, or ventilating systems.
			12	I am aware of material defects in the fireplace or wood-burning stove.
			13	I am aware of material defects in the septic, sanitary sewer, or other disposal system.
			14	I am aware of unsafe concentrations of radon on the premises.
			15	I am aware of unsafe concentrations of or unsafe conditions relating to asbestos on the premises.
			16	I am aware of unsafe concentrations of, or unsafe conditions relating to lead paint, lead water pipes, lead plumbing pipes or lead in the soil on the premises.
			17	I am aware of mine subsidence, underground pits, settlement, sliding, upheaval, or other earth stability defects on the premises.
			18	I am aware of current infestations of termites or other wood boring insects.
			19	I am aware of structural defect caused by previous infestations of termites or other wood boring insects.
			20	I am aware of underground fuel storage tanks on the property.
			21	I am aware of boundary or lot line disputes.
			22	I have received notice of violation of local, state or federal laws or regulations relating to this property,

BORROWER'S OR AUTHORIZED AGENT'S NAME - PRINT	BORROWER'S OR AUTHORIZED AGENT'S SIGNATURE	DATE
BORROWER'S OR AUTHORIZED AGENT'S NAME - PRINT	BORROWER'S OR AUTHORIZED AGENT'S SIGNATURE	DATE

which violation has not been corrected.



## **SCHEDULE OF CAPITAL IMPROVEMENTS**

LOAN NUMBER	SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

Please identify any capital repairs or improvement costs for the property in the last 3 years and year-to-date. Also, identify proposed work to be done in the next 12 months. Please attach your own budget or worksheet, if available.

TEM	3 YEARS AGO EXPENSE	2 YEARS AGO EXPENSE	LAST YEAR EXPENSE	THIS YEAR EXPENSE
Ranges				
Vinyl/Tile				
HVAC Equipment				
Roofs				
Washers				
Dryers				
Asphalt				
Parking Lot				
Paint				
Landscaping				
Common Area				
Canopy's				
Signage				
Other:				

to be done in the next 12 months. Please attach your own b	be done in the next 12 months. Please attach your own budget or worksheet, if available.				
4			¢		
1			_ \$		
2			_ \$		
3			\$		



# TITLE, INSURANCE AND SURVEY REQUIREMENTS

LOAN NUMBER	SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

Title must be underwritten and issued by one of the following approved insurers:

- a. Chicago Title Insurance Company
- b. Commonwealth Land Title Insurance Company
- c. Fidelity National Title
- d. First American Title Company
- e. Investors Title
- f. North American Title Insurance Company
- g. Old Republic National Title Company
- h. Stewart Title Guaranty Company

Borrower must provide a title report, preliminary report or title commitment and the below information for the Title Agent as soon as possible so Lender may address with the title company any issues and requirements that arise. Delays in closing may occur if title is not cleared promptly.

TITLE AGENT CONTACT INFORMATION (Lender will open if contact information not already provided on Letter of Interest Contact Sheet)							
Title Agent	Title Insurance Company						
Email	Phone Number						
Title Company Reference Number							
Title Company Reference Number							
A TOWN THE PARTY PROUPERTY							
A. FINAL TITLE POLICY REQUIREMENTS							
The Final Title Policy to be issued must:	he Final Title Policy to be issued must:						

The	Final Title Policy to be issued must:
	Have a Face Amount equal to the Loan Amount
	Be in the form of an ALTA Loan Policy (6-17-06)
	NameTBD its successors and its assigns as insured
	Name Borrower as holder of title
	Contain the endorsements requested by Lender
	Not contain an exception to the following effect: "Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by public records."

### B. SURVEY REQUIREMENTS - IMPORTANT!

An ALTA Survey will be required except in very few cases. The survey must be of a recent date - in some states as recently as within six months of the closing date. Please provide available survey to processor right away for determination of acceptability. If a new survey must be ordered, delays in closing may occur.



# PROPERTY, LIABILITY, AND OTHER INSURANCE REQUIREMENTS

LOAN NUMBER	SUBJECT PROPERTY ADDRESS	CITY	STATE	ZIP CODE

The following general insurance requirements for commercial property will apply to your loan. Please adhere to them when obtaining the required insurance for your loan and discuss any issues that may arise with your loan processor. Additional insurance may be required with respect to your particular loan or mortgaged property. Lender will notify you of such requirements as necessary.

The loan and security agreement executed between you, as Borrower, and Lender will set forth the insurance requirements in greater detail together with on-going requirements to maintain such insurance.

#### **Evidence of Insurance**

Prior to Underwriting: A Quote for insurance conforming to the requirements described below and based on the current insurance policy will be required prior to any loan approval.

Prior to closing. The following must be received and approved by Lender: (1) a certified conv of the commercial insurance policy together

with all required endorsements, or (2) a Certificate of Insurance (for lia	1,
INSURANCE AGENT CONTACT INFORMATION (IF NOT ALREADY PROVIDED ON LE	TTER OF INTEREST CONTACT SHEET)
Insurance Agent	Insurance Company
Email	Phone Number
GENERAL INSURANCE REQUIREMENTS - THESE APPLY TO ALL POLICIES	
Acceptable Insurance Companies: The insurance company providing con "Best's Insurance Guide", (2) be licensed to do business in the state in word insurance required under the Program.	
The Mortgagee Clause must read as follows on each policy:	
Lender TBD Its successors and/or assigns as their interests may appear	
Loan Number: #	

Each policy must include a cancellation provision that provides for at least a 10-day written notification of non-payment of premium.
Lender must be named as an additional insured under all liability insurance policies.
Each property insurance policy must contain a mortgagee clause and loss payable clause acceptable to Lender.
A paid-in full receipt for all policies in force must be provided at closing. Premium financing or installment plans are not permitted. If policy has been previously financed or paid in installments, the balance must be paid in full prior to closing.

The Borrower can satisfy the requirements of certain parts of these guidelines through the use of a blanket or package policy (or policies) of insurance covering the Property and other properties and liabilities of the Borrower, provided that:

The policy provides the same or better insurance coverage as a single property insurance policy.

- The property is listed and identifiable in the policy and/or associated schedules.
- The policy complies with all other applicable insurance requirements.

TER	RM POLICY
	Each policy must be for a term of not less than one year at the time of closing the Mortgage Loan.
	An existing policy with less than 12 months remaining at the time of closing the Mortgage Loan is acceptable so long as the policy contains the required coverages and so long as not less than 3 months remains on the policy.
	Where there is a policy with less than 12 months remaining, Lender must collect sufficient funds at the closing of the Mortgage Loan and during the months following closing of the Mortgage Loan to ensure that adequate funds will be on deposit to pay the next premium by the next scheduled due date.
	All premiums for existing or new policies must be paid in full at Mortgage Loan closing and cannot be financed. The Borrower may not finance premiums for renewals of policies.
EVI	DENCE OF INSURANCE
	Borrower must provide to Lender evidence of insurance for the covered Property on or before the closing of the Mortgage. Evidence of urance coverages for the Property must be provided as follows:
	Temporary Evidence – Either (i) an ACORD 27 or 28, combined with ACORD 25 or (ii) ACORD 75, are acceptable forms of temporary

evidence of insurance.

 Permanent Evidence – The originals or certified copies of current insurance policies must be provided; except for a National Flood Insurance Program (NFIP) policy. The complete insurance policy is the only sufficient evidence of coverage.

☐ The Policy Declaration page of a National Flood Insurance Program (NFIP) policy is acceptable evidence of flood insurance coverage.

Evidence of coverage such as insurance policy declarations pages, single policy endorsements, insurance binders and certificates of insurance are not an acceptable form of permanent insurance coverage.

### TYPES OF COVERAGES REQUIRED

Lender requires that each Property be covered by certain policy provisions for the life of the Mortgage Loan. This section covers the types of coverages that will be required.

### A. PROPERTY DAMAGE ("SPECIAL FORM") INSURANCE

What is Required	"Special Form" (formerly referred to as "All-Risk") Property Insurance Policy.		
When Does it Apply?	All property types		
Amount of Coverage	The lesser of 1) 100% of Estimated Replacement cost, without deduction for depreciation (Full Replacement Cost), or 2) the unpaid balance of the loan at the time of funding		
	☐ Co-insurance is generally not acceptable		
Maximum Deductible	□ Not to exceed \$20,000 per occurrence for loans over \$1,000,000 or \$10,000 for loans at or under \$1,000,000		
	☐ Blanket Policy – up to 1% of the total replacement values as listed on the policy but no more than \$25,000		

The following exclusions from "Special Form" insurance polices are acceptable:

☐ Fraudulent or dishonest acts committed by the insured

Dispersal, release or escape of contaminants, or pollution (biological and chemical agents)

Windstorm and flood exclusions are also acceptable, provided a separate policy or coverage is obtained for these exclusions, as specified elsewhere in this section.

Lender reserves the right, at its sole discretion, to revise its insurance requirements to require coverage once excluded coverages becomes generally available in the marketplace.

## B. ORDINANCE AND LAW COVERAGE

What is Required	Ordinance and Law Coverage
When Does it Apply?	Properties that contain any type of non-conformance under current building, zoning, or land use laws or ordinances
Amount of Coverage	Coverage A - Loss of Undamaged Portion of the Property  Equal to 100% of the full replacement cost of the Property less the damage threshold of the local building ordinance. If threshold is not available, 100% of the full replacement cost of the Property Coverage B - Demolition Cost
	Minimum 10% of the full replacement cost of the Property  Coverage C - Increased Cost of Construction  Minimum 10% of the full replacement cost of the Property

## C. BOILER AND MACHINERY INSURANCE/EQUIPMENT BREAKDOWN

What is Required	Coverage from loss arising from the operation of pressure, mechanical and electrical equipment
When Does it Apply?	Properties where any centralized HVAC, boiler, water heater or other type of pressure-fired vessel is in operation and regulated by the state where the Property is located
Amount of Coverage	Full replacement cost of the building(s) that house(s) the equipment, the equipment and business interruption
Maximum Deductible	No more than the deductibles on the property insurance policy

## D. BUSINESS INCOME/RENT LOSS COVERAGE

What is Required	Business Income / Rent Loss Coverage	
	<ul> <li>Business Income / Rent Loss coverage is required for all property coverage including windstorm and flood, even if written on a stand-alone basis. See Catastrophic Risk Insurance</li> <li>Windstorm Coverage, for additional information regarding the windstorm business income/rent loss requirements</li> </ul>	
When Does it Apply?	All property types	
Amount of Coverage	<ul> <li>Actual loss sustained or minimum 12 months gross income/rents.</li> <li>The amount of coverage must be adjusted annually</li> </ul>	
Maximum Deductible	Two weeks per occurrence	

## E. WINDSTORM COVERAGE

What is Required		If the "Special Form" property damage insurance excludes any type of wind-related events, a separate windstorm insurance policy must be obtained
		State insurance plans, or other state-managed windstorm and beach erosion insurance pools are acceptable if that is the only windstorm coverage available
		Business income/rent loss coverage for a minimum of 12 months plus a 90-day extended period of indemnity (as otherwise specified in this Section) is required even if a state insurance program is providing the windstorm coverage. An Excess or Difference In Conditions (DIC) policy may provide the coverage
When Does it Apply?	Red	quired if property is within 25 miles of the Atlantic Ocean or the Gulf of Mexico
Amount of Coverage		100% of replacement cost or if replacement cost is not available, then the actual cash value of the Property if it equals or exceeds the current unpaid Mortgage Loan balance
		Business Income: Actual loss sustained or minimum 12 months gross income/rents. Business Income / Rent Loss coverage is required even if written on a stand-alone basis
Maximum Deductible	Saı	ne as identified in Property Damage ("Special Form") Insurance section above

### F. COMMERCIAL GENERAL LIABILITY INSURANCE

Lender requires that the Property and Borrower be covered by Liability Insurance for the life of the Mortgage Loan. This section covers the guidelines and requirements that policies for Liability Insurance must meet.

What is Required	Commercial General Liability Insurance for bodily injury, property damage and personal injury  All property types		
When Does it Apply?			
Amount of Coverage	1. \$1 million per occurrence/\$2 million minimum general aggregate limit		
	2. Umbrella/Excess Liability in addition to the primary (minimums)		
	☐ The minimum required coverage limit may be satisfied by adding any combination of primary and umbrella/excess per occurrence and aggregate limits so that the sum of both equals the sum of the limits required in 1 plus 2 above		
	<ul> <li>See the section "Blanket Policies" (above) regarding the use of Blanket General Liability policies</li> </ul>		
Maximum Deductible	□ Not to exceed the greater of 1% or \$5,000 per occurrence for portfolio and/or single asset Mortgage Loans but no more than \$25,000		
	☐ Blanket Policy — up to 1% of the total replacement values as listed on the policy but no more than \$25,000		
	☐ Excess/Umbrella Liability: \$5,000 deductible		

### **G. FLOOD INSURANCE**

Lender must determine, for every loan, whether any of the improvements are located in a Special Flood Hazard Area (SFHA). SFHAs are areas designated by the Federal Emergency Management Agency (FEMA) as Zone A or V.

What is Required	Flood Insurance	
When Does it Apply?	☐ Flood insurance is required for Property Improvements located in SFHA Zone A or V	
	☐ If the improved portions of the Property are not located in an SFHA Zone A or V, then flood insurance is not required, even if the unimproved portions of the Property are in an SFHA	
Amount of Coverage	100% of the full replacement cost. If 100% of the full replacement cost is unavailable, then the maximum amount of insurance available under the National Flood Insurance Program (NFIP) must be obtained.	
Maximum Deductible	Standard Flood Policy: NFIP: any deductible available under the NFIP - not to exceed the lesser of \$5,000 or 1% of the applicable amount of coverage	

Flood insurance should be in the form of the standard policy issued by members of the National Flood Insurance Program (NFIP). Other policies that meet the NFIP's requirements, such as those issued by licensed property and casualty insurance companies that are authorized to participate in NFIP's "Write Your Own" program, are acceptable. Equivalent flood insurance written by qualified carriers are also acceptable.

If conditions warrant, Lender may require flood insurance for Property improvements located outside of an SFHA but within an area designated by FEMA as a Zone X, such as a Property that is in an area subject to flooding due to storm water or within close proximity to an SFHA boundary.

Lender may require the Borrower to purchase flood insurance at any time during the life of the loan due to a revision of flood hazard areas. Lender must be named as Loss Payee on the certificate.